Introducing your new brand



Bright Butler

Why rebrand?



Eager not to repeat past mistakes





Current challenges

- Heavy technical language
- Long documents, e.g. 12-page letter for new members
- Brand clutter and confusion



Common sense objectives

- Build on our heritage
- Simple honesty

Focus on: what we communicate

how we speak — tone of voice

plain English

visual identity

colour schemes

Applied consistently

online letters guides forms 66

To make our branding more digital-friendly and accessible for all stakeholders, so we can effectively communicate our ethos, goals and key messaging.

Discovery process

We've conducted a deep dive into your brand core, positioning and identity.



What we heard...

"Our duty is to provide safe and secure pensions." "We have a positive story to tell. Need to be more proactive."

"The sea stag isn't that meaningful to anyone – Avon doesn't exist anymore."

"The colour is quite dated and backward looking."

"[We need] a clear identity... Visually memorable that stands out, e.g. for recruitment."

"We need a root and branch overhaul – simple, and fresh."



Avon Pension Fund



Posters







Social media posts







Marketing email



About us | Contact

Whatever stage you are in life, we're there for you



Find out more



Your pension

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Find out more



Request a quote

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Find out more



Increase my pension

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Find out more



Protecting your

Tone of voice



Tone of voice

Simple

Easily comprehensible
Avoiding jargon and
technical talk

Explaining any absolutely necessary industry terms

Keeping sentences / paragraphs concise, relevant and jargon-free

Welcoming

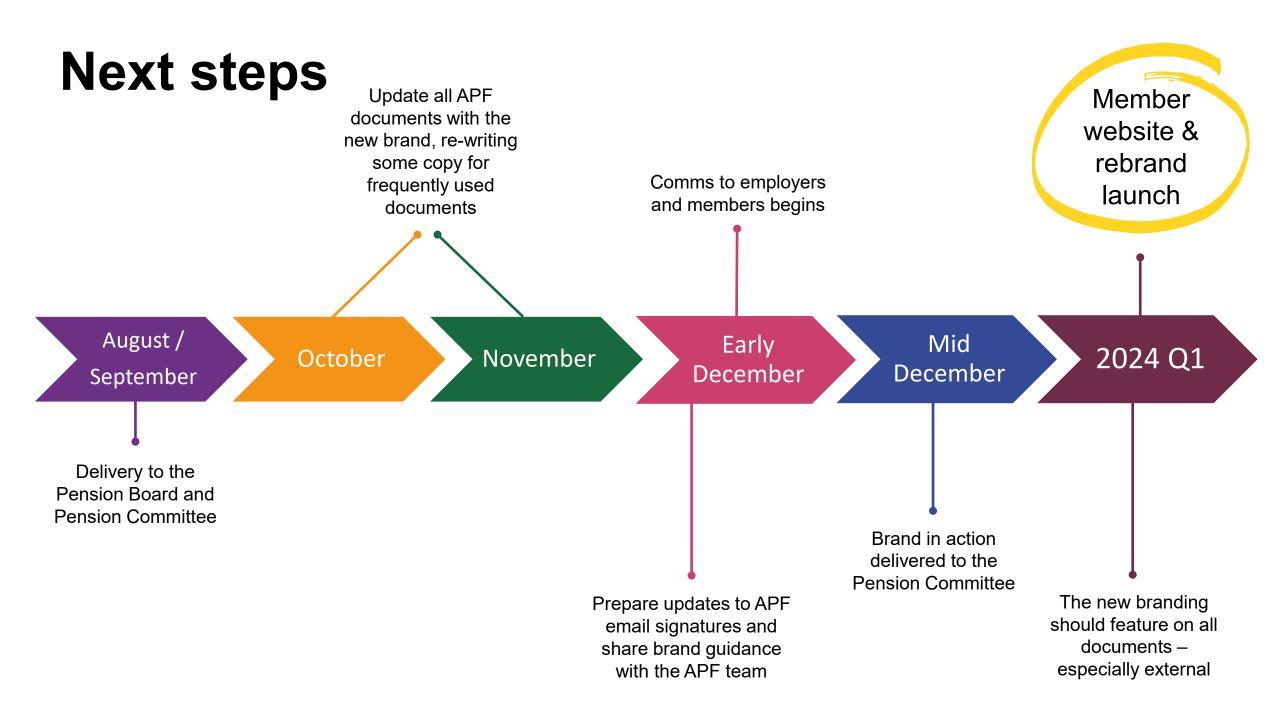
Warm and friendly
Relatable, acknowledging
common experiences and
demonstrating understanding of
what's important to the audience

Matter of fact

Focus on facts
Remaining neutral
Engagement over emotion
Discussing serious
matters evenly

What's next?





Any questions?

